

# **SHOWFIELDS** NEW YORK, USA

### THE MOST INTERESTING STORE IN

THE WORLD... At least that's what Showfields founder and CEO Tal Nathanel is confident he is creating.

In a world where many retailers are closing physical space, this plucky entrepreneur has gutted an iconic building in New York's trendy NoHo area and is creating a new four story brick-and-mortar retail concept intended to bringing digitally native and direct to consumer brands to a physical life. Its proposition for brands centres on configuring their space online via a six-step process, which will then be fitted out and staffed by Showfields. It costs a flat fee per month (no turnover related element to it.). All the tech comes as standard including mobile POS, data sensors and visitor analytics.

It's currently in its "soft launch" stage. Just one of its four floors are open but that has not stopped a number of digital brands opening their space already including "Quip" electronic toothbrushes which started life as a Kickstarter project. Their space at Showfields actively encourages you to try out the brushes for yourself. Difficult to do that on a web site.

Or "Gravity Blanket" the weighted blanket for sleep, stress and anxiety. Which I have to say I had heard a

lot about but never really understood or seen the value in until Tal persuaded me to try it out for myself at Showfields. It really was good and worth the premium!

Quod Erat Demonstrandum (QED).

Sometimes you really do need that physical experience... And that is what Tal is banking on.

As he took me on a behind the scenes tour of the vet to be opened floors Showfields strengths become more apparent. Its official opening will serendipitously be on the same day that Gordon Selfridge opened his Iconic Selfridges department store in London's Oxford Street, back in 1909. That redefined retailing in Europe. And Tal's betting on doing the same around the globe. And serendipity is what underpins the customer promise. He discusses this with me and other topics in this video interview you can see here. http://bit.ly/2TbglGx

Go see Showfields for yourself. It's on corner of Bond and Lafayette Streets in NoHo, New York.

### The world's most interesting store... It could well be...It deserves to be successful.

#### **David Roth**

**CEO, The Store WPP, EMEA & Asia Chairman BrandZ and BAV Group** David.Roth@wpp.com **Twitter: davidrothlondon** Blog: www.davidroth.com

#### http://www.showfields.com

# The most interesting store in the world...

# SHOWFIELDS 11 BOND ST









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We realize that being ' idea, but as we look will host in our space forward. So without f we hope you'll join

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FOUNDERS CAROLINE STRZALKA CHRISTINE STRZALKA





IT'S BY U





#### Hello and Welcome to S.

We see the most interesting store in the step inside 11 Bond Street and ja

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We realize that being "the most intervating it slice, but so we look at the branch, artists ; will host in our space, set set the power of forward. So without further ado, here we go we hope you'll your so, meet so, and

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The SHOWFIELDS

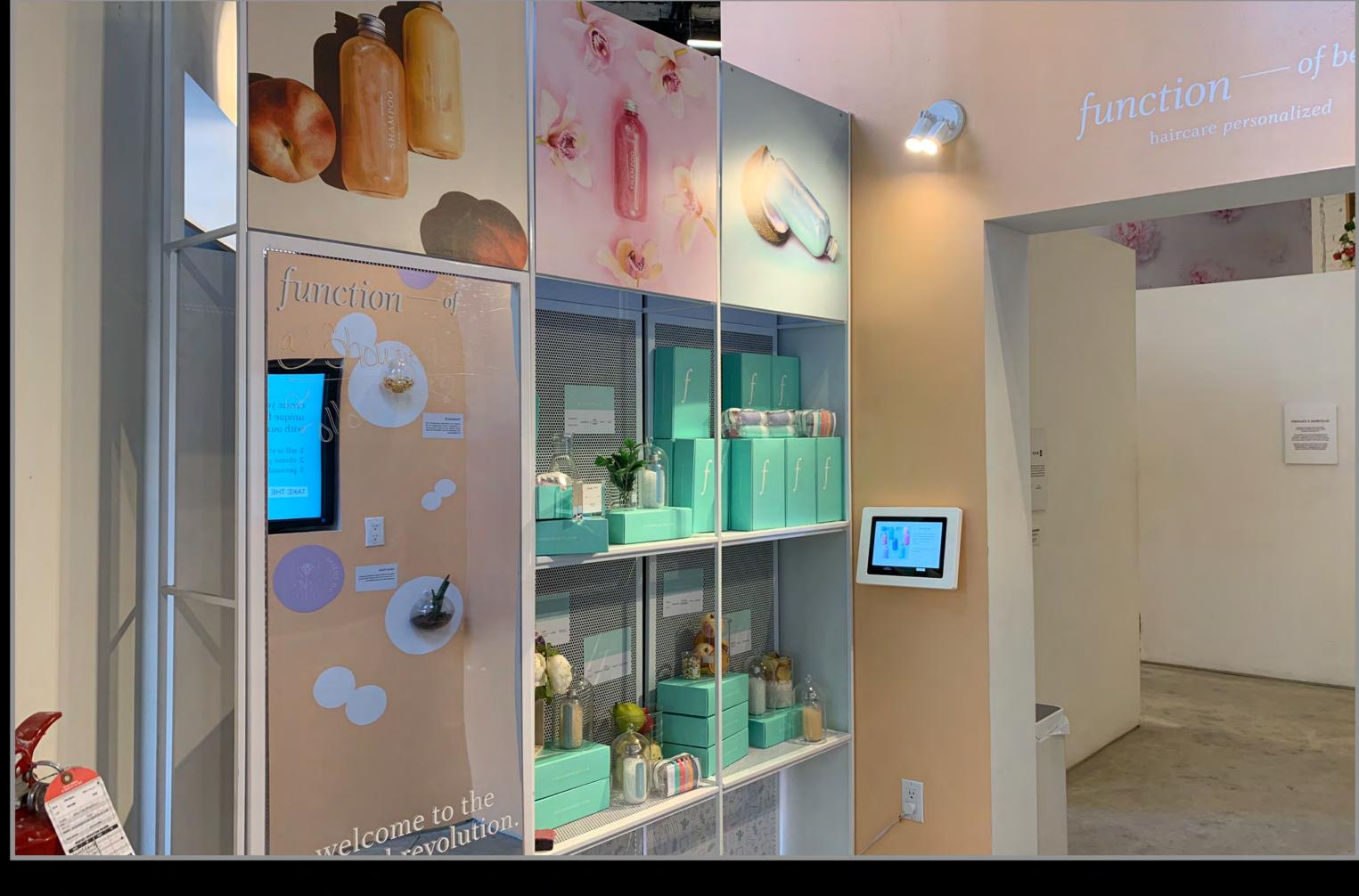












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Fouch to Buy!

6.

Chia Seed Extract Chia Seed EXTract this healthy superfood is chock-full of proteins and amino acids, which work together to nourish the hair for added smoothness and manageability, making it an ideal ingredient for those with curly or unruly hair.



#### Avocado Oil

bursting with omega fatty acids, avocados deeply condition the hair, helping to repair damage while also taming frizz for smoother, healthier-looking strands.



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### AT YOUR FINGERTIPS

## STAND & STORE

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WFIELDS " Getting dirty has never felt so good. 77

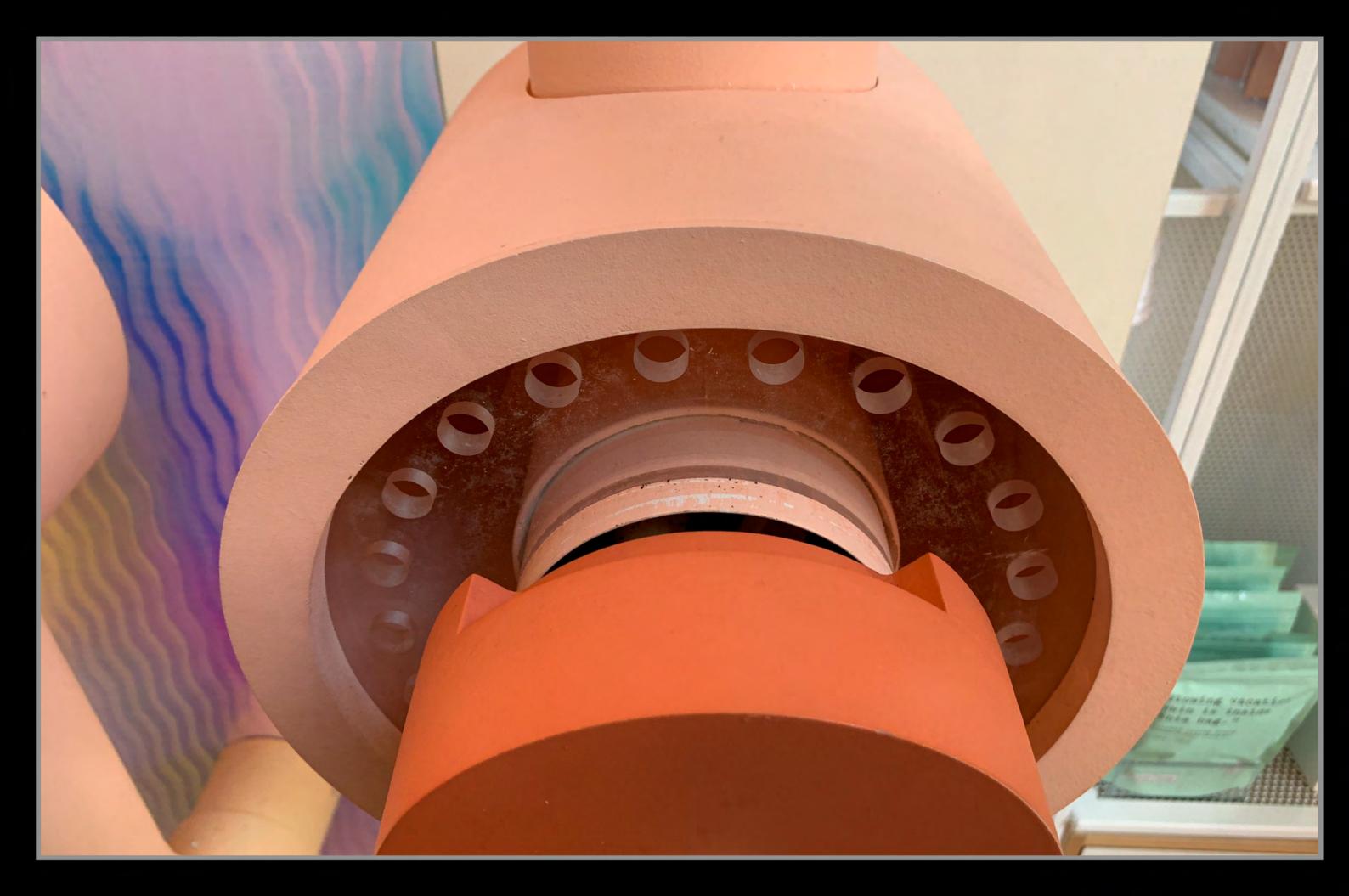




















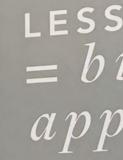




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Nuria.

Look. Feel. Be. Bright.





