

MICROSOFT NEW YORK, USA

WHEN APPLE FIRST SPOKE **ABOUT THEIR CONCEPT OF THE APPLE STORE MANY PUNDITS** WERE AGHAST. THEY BELIEVED THE CONCEPT WAS DOOMED TO FAILURE. CONSUMERS MADE THEIR DECISION. HISTORY WAS THE JUDGE.

Where Apple went others followed and history has not been as kind. Take the Nokia store for example their brand store came...and went.

The latest edition to the tech brand store concept appeared in New York's iconic 5th Avenue a few days ago and I took a look.

3 full floors. Interestingly the entire third floor was devoted to Dell. Two experience stores for the price of one...

From the street you can see a window display on the second floor that consists of a moving sculpture blocks, akin to the four colour block of the Microsoft Logo, which constantly change their depth.

Its full of the Microsoft latest and greatest and some good hands on interactive experiences.

It's well retail engineered ...time will tell if consumers respond positively to the value proposition. The jury is out.

David Roth

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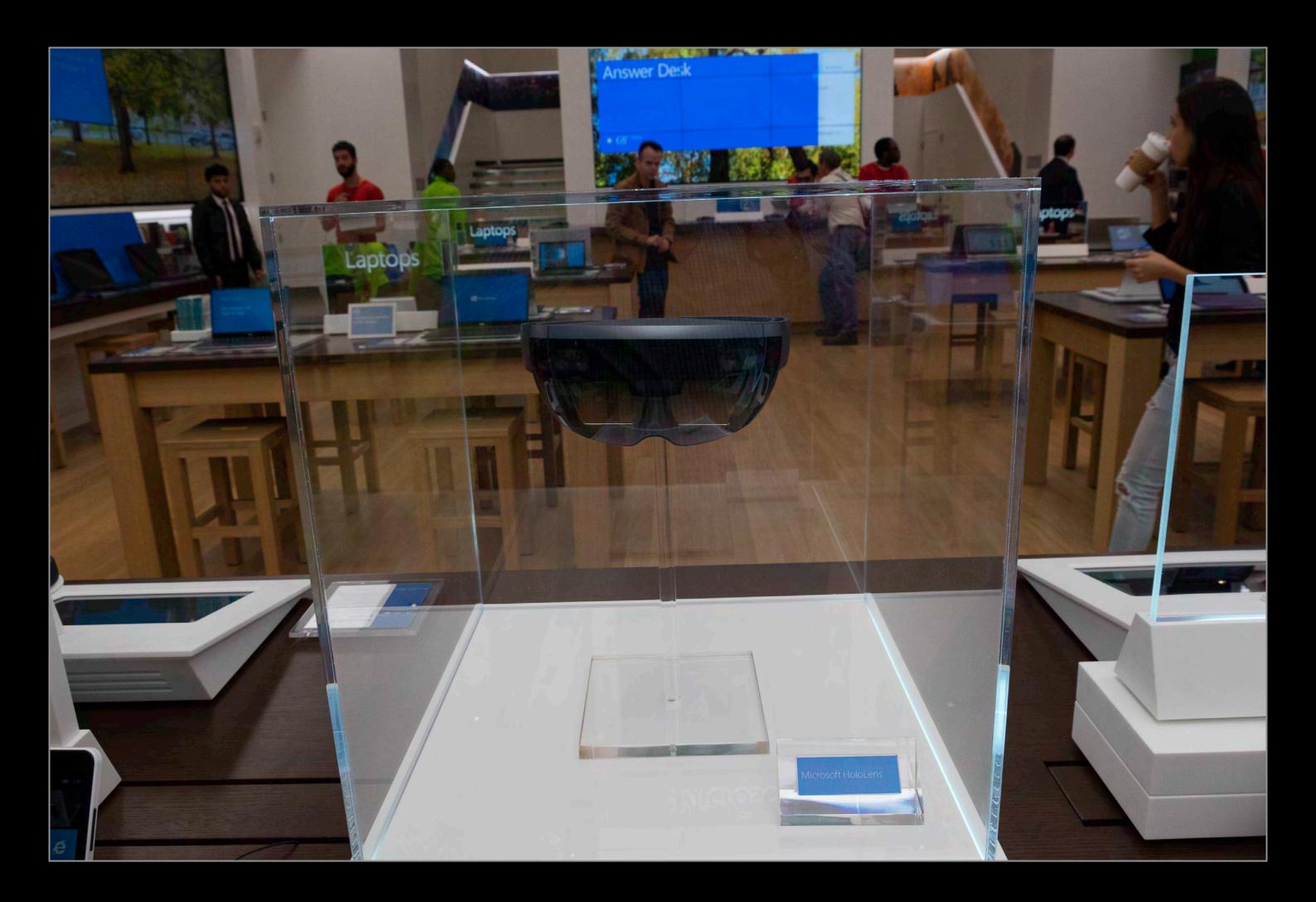
http://www.microsoft.com



















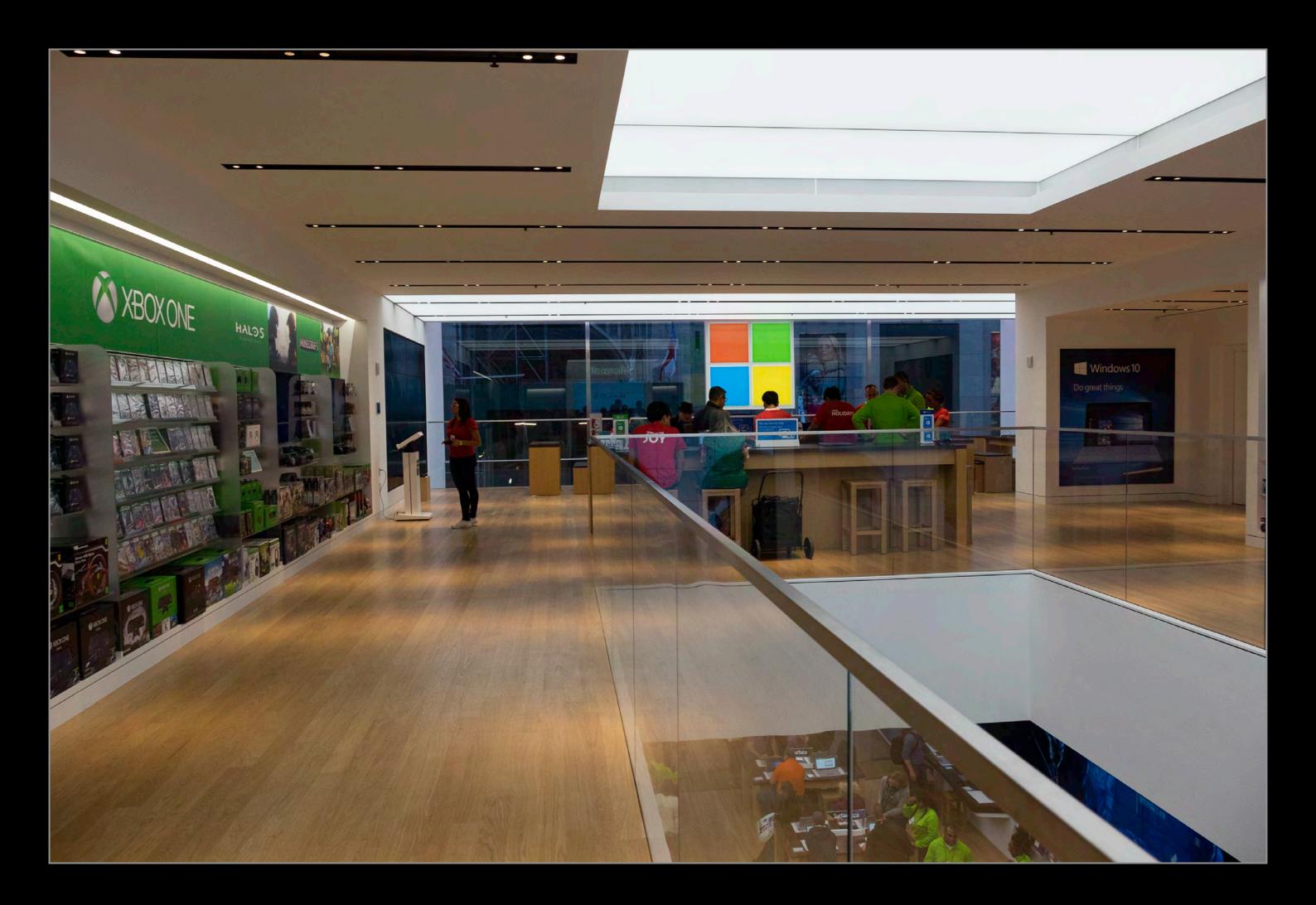
Microsoft Store

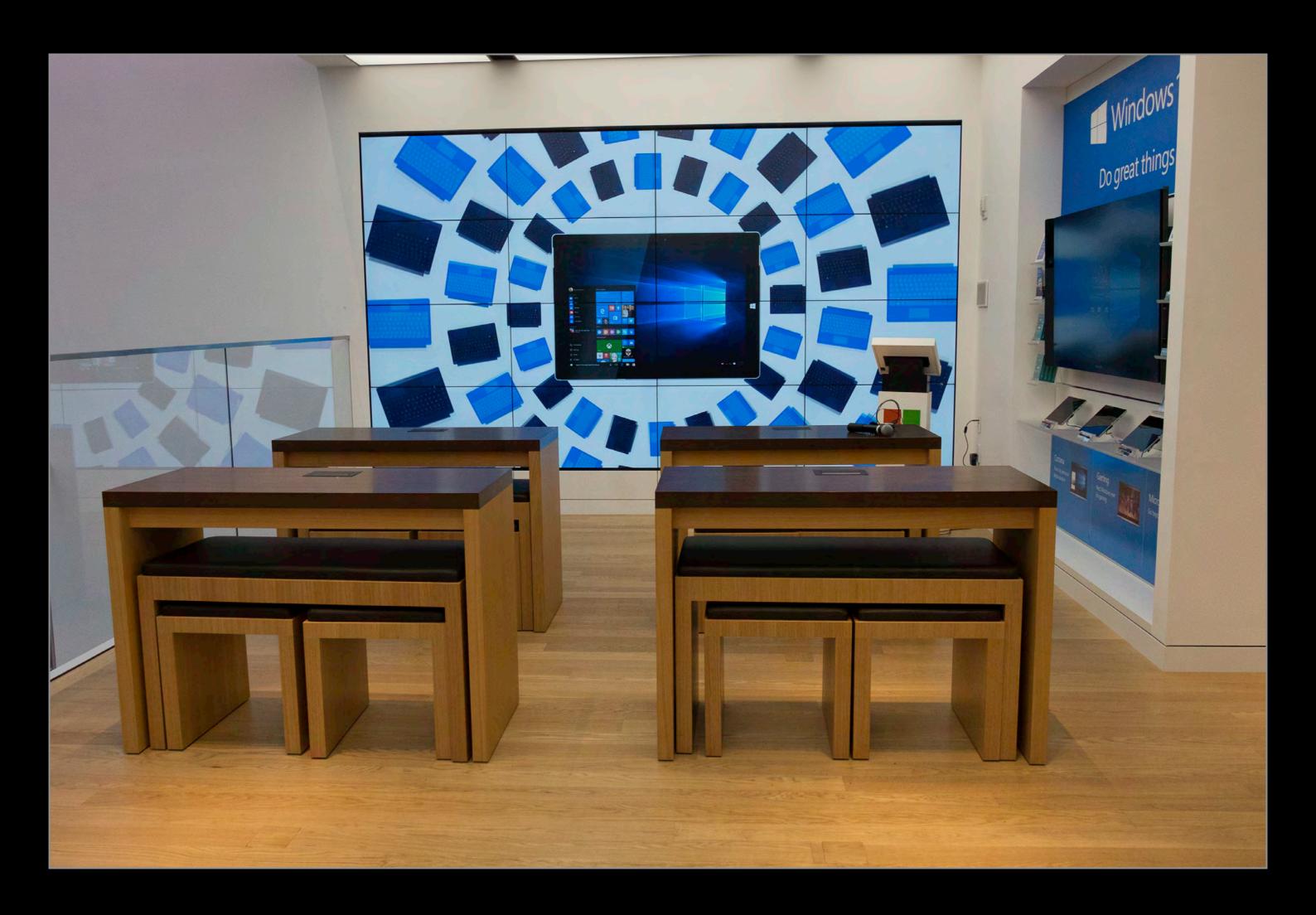
2 Microsoft Store

3 The Dell Experience at the Microsoft Store











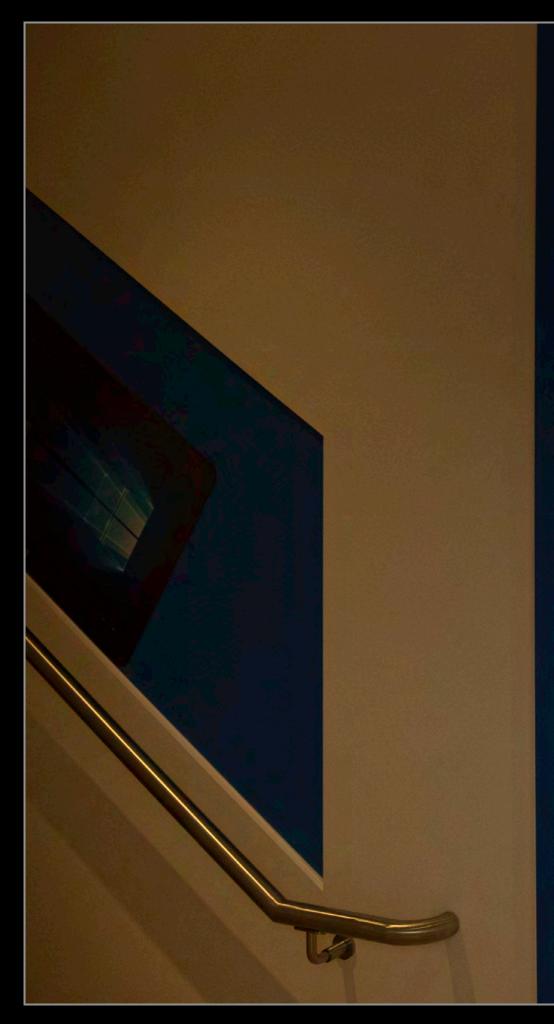






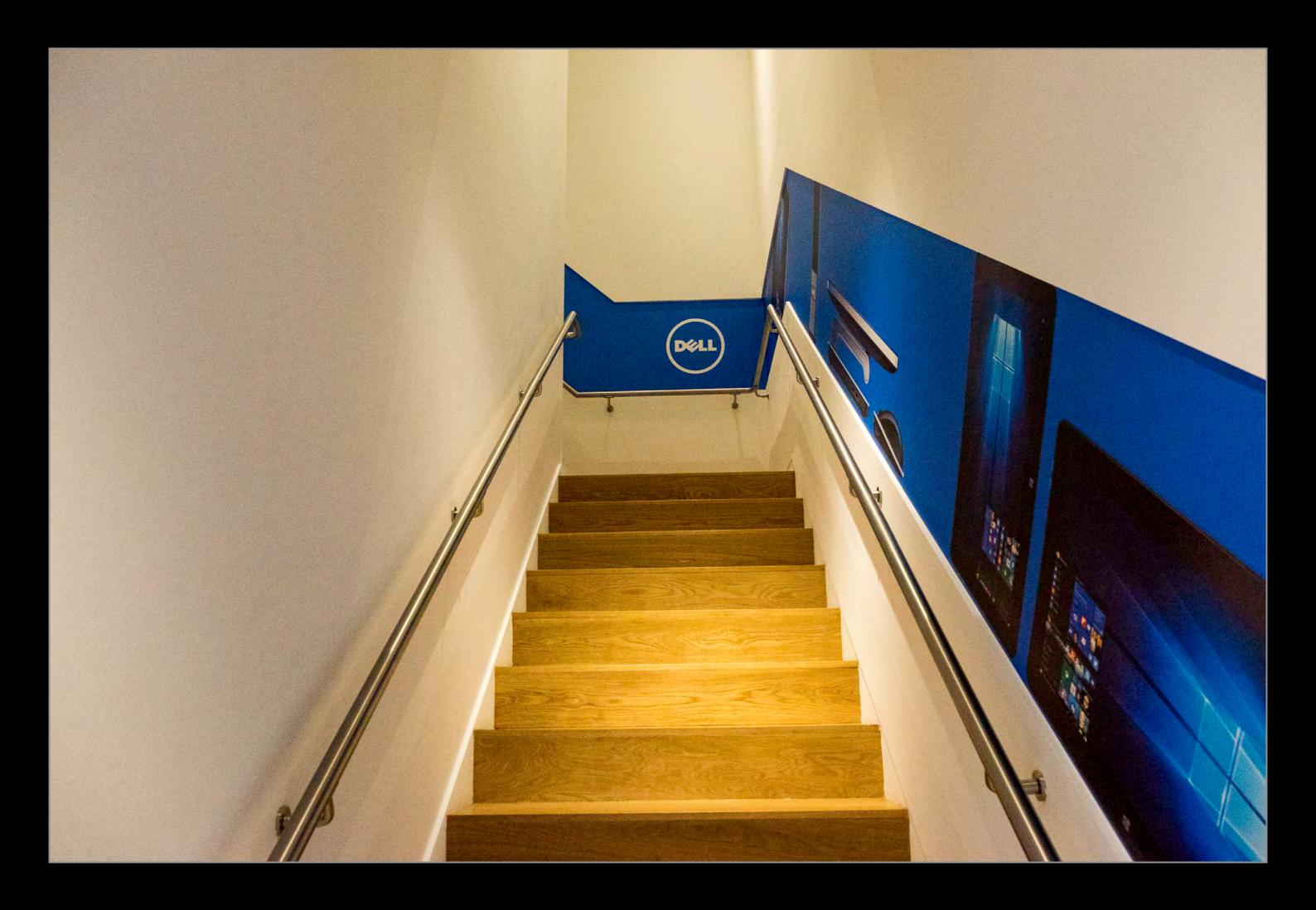


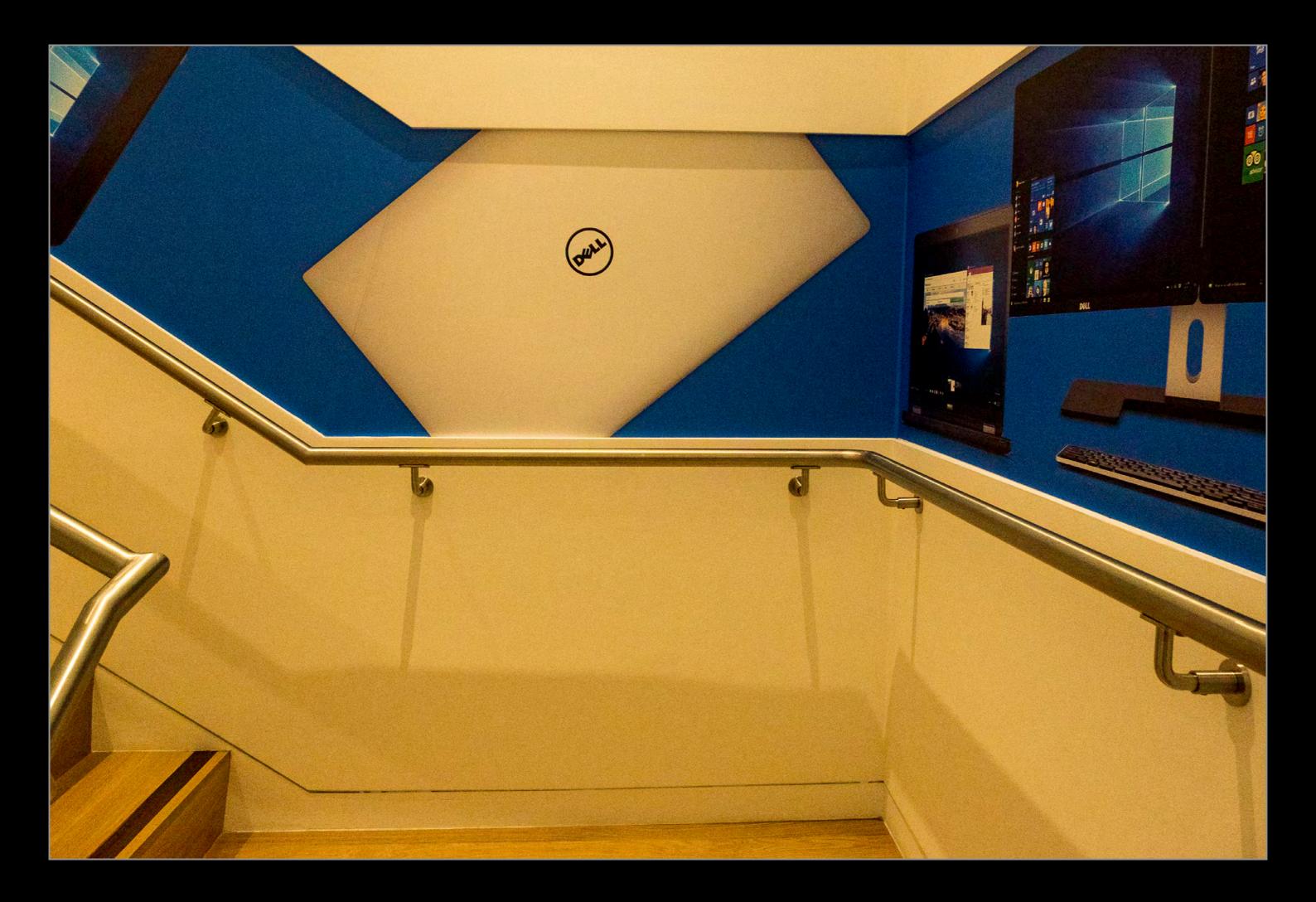




Visit the Dell Experience at the Microsoft Store See our full lineup of innovative products on the 3rd floor







Microsoft

Welcome to the Dell Experience at the Microsoft Store

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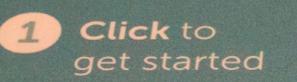










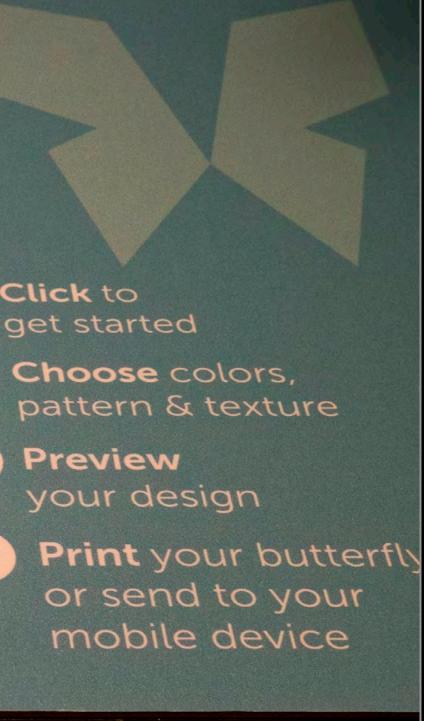


2 Choose colors, pattern & texture

3) Preview your design

4) **Print** your butterfly or send to your mobile device

1 Click to 2] 3) 4)





Pick up your prints here.

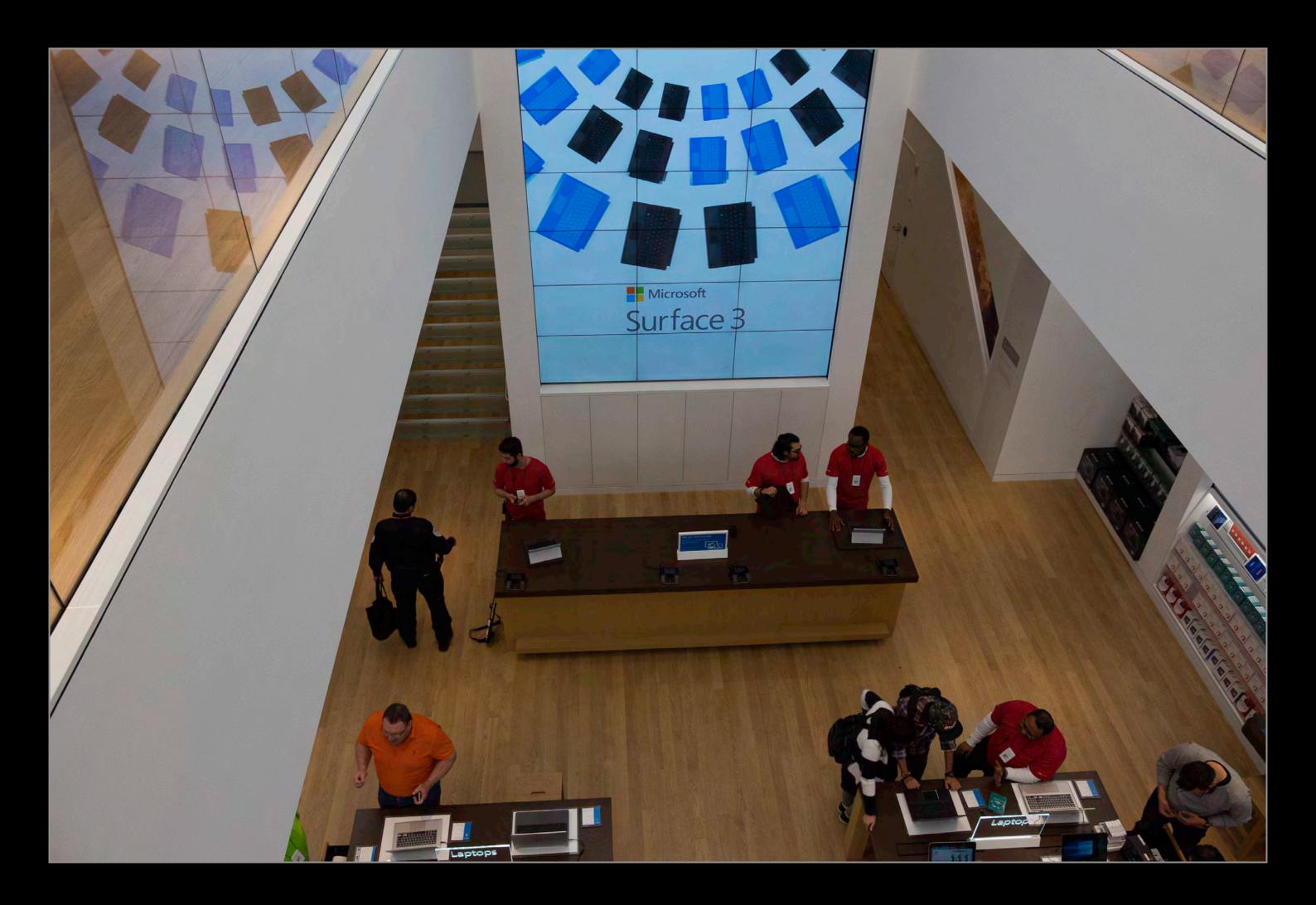


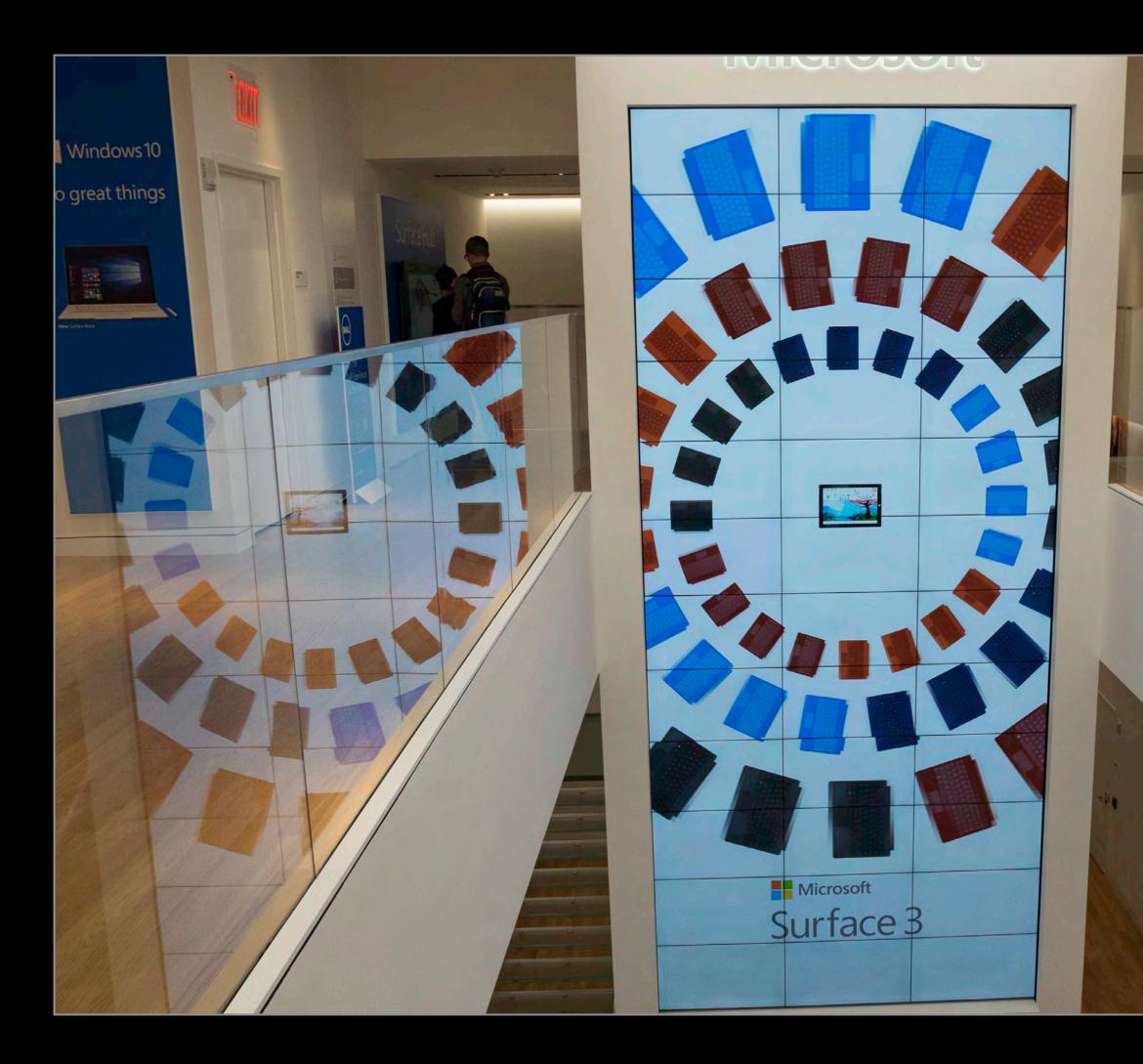




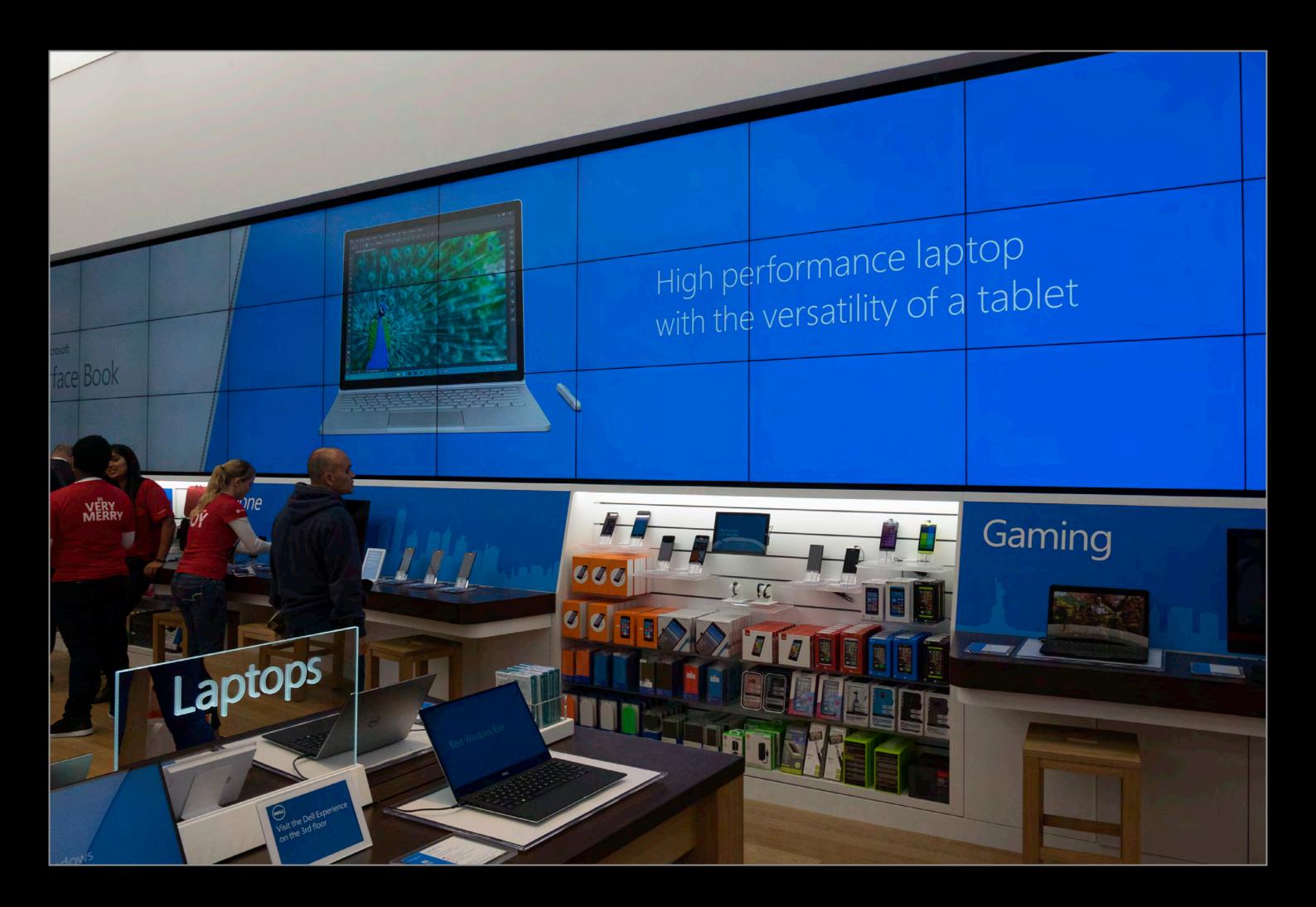




















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